# intiveo.oms.

Webinar Worksheet

# How to Maximize the Benefits of Online Forms - Worksheet!

# The webinar is designed specifically for the OMS practice by experts in the patient experience.

- Patient forms are a conversation. Each side of the conversation needs something from the other, and each side also needs to provide something.
- Online forms can help facilitate this conversation, on both sides.

# Poll #1: How often do you get incomplete/incorrect information on your patients forms?

| <b>A.</b> Infrequently | <b>B.</b> About half the time | <b>C.</b> Almost all the time |  |
|------------------------|-------------------------------|-------------------------------|--|
|------------------------|-------------------------------|-------------------------------|--|

#### An overview of the different forms types:

- Paper forms: the norm for most of dentistry's history, using hard copy, printed out forms that are sent home with the patient and often need to be brought back
- PDF forms: customizable and can be deliverable by email, although often need to be printed off as hard copies
- Web forms: designed specifically for your practice by an in-house designer. Very customizable but can be inaccessible for smaller practices.
- Forms that are built into dental software: integrate with PMS and are often filled out chair-side
- Forms as a service: essentially, endlessly customizable. Easier to automate than other form types.



Webinar Worksheet

## Poll #2: What kind of forms are you using?

| <b>A.</b> Paper forms                               | <b>B.</b> PDF Forms          | <b>C.</b> Web Forms |
|---|------------------------------|---------------------|
| <b>D.</b> Forms that are built into dental software | <b>E.</b> Forms as a service |                     |

## The Forms Journey

| <b>1.</b> Patient Intake & Medical History | Probably the most information heavy<br>forms. Customize these as much as<br>possible to both your patient and the<br>appointment type! Remember to make<br>some questions required and to provide<br>lots of conditional questions so that the<br>forms are not too long. |
|--|---|
| <b>2.</b> Wellness Screening               | The questions you ask will be dependent<br>on your regional restrictions. Include a link<br>for your patient to reschedule their<br>appointment, if they can't come in.   |
| <b>3.</b> Patient Consent Forms            | These include HIPAA consent and<br>procedure consent forms. They do need to<br>contain a conditional question where the<br>patient can refuse consent.  |
| <b>4.</b> Pre-Appointment Instructions     | While these don't need to be returned to the practice, they are necessary to ensure the successful outcome of a procedure.  |

# intiveo.oms.

 $\cap$ 

## Webinar Worksheet

| <b>5.</b> Post-Appointment Instructions | Work these into your messaging cadence -<br>automation is a useful tool here!   |
|---|---|
| <b>6.</b> Satisfaction Surveys          | Your patients are experts in their own<br>experience. Make sure to ask them about<br>it! This can provide useful feedback for your<br>practice, as well as give you an opportunity<br>to ask for a social media review when they<br>have positive feedback. |

## The Ideal Automation Sequence

| <b>1.</b> Patient Intake Forms, Medical History, &<br>HIPAA Consent | 1 week before consultation                                 |
|---|--|
| <b>2.</b> Pre-Appointment Instructions                              | 5 days before appointment + another<br>reminder at 48 hrs. |
| <b>3.</b> Wellness Screening  | 24 hours before both consultation and appointment          |
| <b>4.</b> Procedure Consent   | 24 hours before appointment                                |
| <b>5.</b> Post-Appointment Instructions                             | Sent same day as the procedure                             |
| <b>6.</b> Satisfaction Survey                                       | Sent at the conclusion of the patient<br>journey           |

# intiveo.oms.

## Webinar Worksheet

#### Sending the right message at the right time is essential!

#### Some benefits to online forms that we've seen at Intiveo:

- 70% form completion rate
- Decreased operational costs
- Increased time-savings
- Reduction in manual tasks
- Reduction in time spent on forms logistics
- Maximizing staff work time
- Improved accuracy

### Safety & Security

- All software that handles PIH must be HIPAA and/or PIPEDA compliant, as well as compliant with regional security standards.
- But this is not actually what keeps information secure.
- Choose software with a strong digital security history.
- Looking for software companies with government contracts is a good bet, because they have to go above and beyond with security.

#### Check out the free templates from Intiveo!

Want to know more information? Reach out to us at *info@intiveo.com* or check out our *website!* 

#### See you at the 2022 SOMSA Conference!